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Why Now Might Be The Perfect Time To Visit Napa And Sonoma Wineries

by Amy Wilson | Updated: August 8, 2022 | Travel Interests: Food + Drink

Photo: Courtesy of Three Sticks Wines

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Winter quietly transforms Napa and Sonoma Counties into a season-worth savoring. The time of year offers a welcome contrast to the rush of summer and harvest season. The vines are at rest, crowds have thinned and the hills glow under soft winter light. Fireside seating becomes a highlight, and hotels often feature attractive seasonal rates, resulting in a relaxed pace without the peak-season price tags.

Although Napa and Sonoma Counties are home to more than 800 wineries, including award-winning names like Robert Mondavi Winery and Kendall-Jackson, where founder Jess Jackson's ashes were scattered in the Cabernet Vineyards of the Year," winter is an ideal time to explore smaller estates. Many wineries offer events supporting a multi-generational family business that sustains local traditions in a way large commercial estates can't.

Tastings are intimate and personal, with fewer visitors in the cellars, winemakers themselves sharing the story behind each bottle. There's usually no hurry, no shoulder-to-shoulder crush to see the vines and the equipment. Here are a few smaller wineries to check out this winter, plus exciting activities and events you can't miss.

Three Sticks Wines

Photo: Courtesy of Three Sticks Wines

A visit to Three Sticks Wines feels more like stepping into someone's home than a traditional tasting room. Located in downtown Sonoma, the tasting room is housed inside the historic Vallejo-Castellanos-Adobe, once owned by Salvador Vallejo, the brother of Sonoma's founder. Three Sticks specializes in pinot noir and chardonnay, which account for about 90% of its production. The winery provides an enjoyable tasting experience available by reservation only, including The Adobe Table, which pairs estate wines with farm-to-table dishes from Brooke's Table.

Inman Family Wines

Photo: Courtesy of Inman Family Wines

In Sonoma County's Russian River area, Inman Family Wines brings an earth-focused approach to winemaking, practicing organic farming with certified organic Veraison vineyards. Founder Kathleen Inman's vision for her winery is to produce wines that express their unique terroir, or sense of place, with a philosophy, which she calls "less-ethics." At her Olivet property on the Russian River Valley, that philosophy comes to life through organic farming, a commitment to biodiversity and working in harmony with the natural environment. A longtime innovator, Inman was an early adopter of Biotism Farmers in 2003 and was the first winery in California real, producing her new iconic Endless Crush rosé since 2004.

During visits, Inman Family Wines offers intimate, seated tastings from Thursday through Monday in its tasting room as well as vineyard walks that highlight the vineyard and cellar. Guests may also book a Meet the Maker tasting, which includes private seating, guided visits on a walk through the vineyard and garden.

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Ram's Gate Winery

Photo: Courtesy of Ram's Gate Winery

Located on the edge of San Pablo Bay at the southernmost tip of Napa Valley, Ram's Gate Winery is central to the Carneros American Viticultural Area's most respected producers of sustainably farmed chardonnay and pinot noir. A new hospitality center perched atop a hill, shaped in a sweeping arc/circle to evoke an open embrace, provides panoramic vineyard and bay views that set the tone for what Bouchaine does best: welcoming people in.

At Ram's Gate Winery, sustainability is also part of everyday vineyard life. Three grass-valuably between the vines to control weeds and enrich the soil, while trained falcons deter birds without disrupting the ecosystem. Together, these practices reduce the need for mechanical mowing and chemical treatments. The winery's commitment has earned several honors, including Regenerative Organic Certified status in 2021.

Ram's Gate welcomes guests to its striking barn-style tasting room, featuring soaring ceilings and sweeping vineyard views. The property's location is also curated tastings and seasonal programming, from festive weekend events to elevated culinary experiences like the Seasonal Wine & Food Experience. This five-course pairing curated by director of winemaking Joe Nielsen and executive chef Kimberley Conway is inspired by the land and highlights ingredients at their seasonal peak, many of which are grown on-site.

Bouchaine Vineyards

Photo: Courtesy of Bouchaine Vineyards

Located on the edge of San Pablo Bay at the southernmost tip of Napa Valley, Bouchaine Vineyards is one of the Carneros American Viticultural Area's most respected producers of sustainably farmed chardonnay and pinot noir. A new hospitality center perched atop a hill, shaped in a sweeping arc/circle to evoke an open embrace, provides panoramic vineyard and bay views that set the tone for what Bouchaine does best: welcoming people in.

Guest experiences include the Falconry in the Garden tasting, where guests can learn how owls, hawks and falcons aid vineyard harvests while enjoying a glass of Bouchaine wine. During the "Eye to Vessel" guided experience, guests compose wines aged in ceramic eggs, learn how oak casks, acacia barrels and clay amphorae, gaining a deeper understanding of how each vessel shapes a wine's texture and flavor. For groups looking to elevate their visit, food pairings by Bay City Chef are available to enhance any tasting.

Frank Family Vineyards

Photo: Courtesy of Frank Family Vineyards

Frank Family Vineyards is known for food-friendly wines ranging from chardonnay to cabernets. General manager and senior winemaker Todd Graff describes wines at the vineyard as peaceful and cozy, noting that the women's feels more personal, with a chance to lead and begin the year on the right note. He points to the White House, Frank's newest hospitality space, as an ideal spot to visit during the cooler months. The space's modern rustic design features reclaimed wood, high ceilings, expansive glass and a cozy fireplaces indoors and out.

One of the vineyard's signature wines is Rutherford, a limited-quantity 100% cabernet sauvignon made from a special block at Winston Hill Vineyard in Rutherford and named in honor of the Frank family, the late father of founder Rich Frank. When Rich was just 10 months old, his family arrived in the U.S. Army at the height of World War II, was deployed to Normandy and landed on Omaha Beach four days when D-Day.

After the war, Ely returned home, reunited with his family and founded Hade Manufacturing. His hard work and success made it possible to send Rich to college, the first in his family to attend. Rich has built a highly successful career in entertainment and went on to found Frank Family Vineyards, thanks in large part to the dedication, work ethic and values Ely instilled in him from an early age. One of the vineyard's guiding principles is that Rich presented the first release of Petaluma to his father on his 99th birthday.

Sullivan Rutherford Estate

Photo: Courtesy of Sullivan Rutherford Estate, Photographer: Christopher Hudson

Enjoying a well-aged glass of wine in a historic Napa Valley home—now a by-appointment tasting salon—feels perfectly in tune with the character of Sullivan Rutherford Estate. This winery is a must for anyone who appreciates red Bordeaux varietals, particularly cabernet sauvignon and merlot. Managing partner Juan Pablo Torres Padilla was first drawn to wine as a child at eight, when his grandfather poured him tastes of Burgundy, Bordeaux and Napa Valley wines. Years later, while living in Peru, he developed a deep connection by traveling through several French wine regions.

In 2010, his family's hospitality group, PI Capital Management, acquired Sullivan Rutherford Estate and assembled a world-class leadership team, including general manager Joshua Lowell and winemaker Jeff Gran, to build upon the winery's 50-year legacy. Torres-Padilla notes, "I am convinced that there is no other place in the world that shares Napa's unique combination of Old-World and New-World: history, winemaking expertise and the American fervor for entrepreneurship, innovation and constant improvement." During the past several years, the family has taken steps to strengthen its future, including replanting a portion of its Rutherford estate, acquiring new land and vineyard sites and breaking ground on a state-of-the-art winemaking facility scheduled for completion by the 2026 harvest.

Guests can choose from a range of curated tastings, starting with the Founder's Tasting, a seated exploration of the v3. Sullivan Founder's Reserve Collection featuring the winery's top expressions. Guests can also enjoy the Master Mastery tasting experience, in which they blind-taste v3. Sullivan Founder's Reserve Merlots alongside iconic producers from Bordeaux and Napa. Torres-Padilla says, "Since launching this experience, we've seen strong engagement from both enthusiasts and connoisseurs, reinforcing the belief that world-class merlot can and does excel in Napa Valley."

Best Things To Do In Napa And Sonoma Counties

In winter, visitors can take advantage of cooler temperatures and far fewer crowds. The 8.5-mile round-trip hike to Table Rock provides some of the most rewarding views in the valley. Nearby regional parks such as Napa Valley State Park and Annadel State Park feature scenic, accessible trails. Sonoma County named a top destination to visit in 2026 by Forbes Travel Guide, is home to Sonoma Valley Regional Park and Jack London State Historic Park, which is celebrating 150 years in 2026.

It's also the perfect season for restorative spa experiences, from the mud baths and mineral pools at Dr. Wilkinson's Backyard Resort and Mineral Springs and Indian Springs Resort to the luminous spa setting at The Spa at Solage in Calistoga. Sugarloaf Ridge State Park in Sonoma County offers a mid-winter Forest Therapy Series through its Park Rx Program, running on the fourth Saturday from March through November. For stunning, dog-friendly views, vineyard views at sunrise, book a hot air balloon flight with Napa Valley Balloons.

A visit to this wine region would not be complete without time spent wandering its charming towns. In winter, Sonoma Plaza takes on a cozy charm, with fireplaces lit inside tasting rooms and restaurants, like Michelin-starred Ecrelet, and a walkable mix of bakeries, cafés, shops and small galleries. Downtown Napa leans more culinary and contemporary, with a lively collection of restaurants, such as Angele Restaurant & Bar, tasting rooms and art spaces along the riverfront.

Where To Stay

Photo: Courtesy of Carneros Resort and Spa

While Napa Valley has renowned luxury resorts such as the Four Seasons Resort and Residences Napa Valley, travelers seeking a more intimate, luxury experience will find it at Poetry Inn. Perched high above the valley, this secluded boutique property offers exceptional privacy and a sense of calm, with just five spacious suites, private terraces and attentive service.

Photo: Courtesy of Carneros Resort and Spa

In Sonoma, the 27-room El Dorado Hotel and Kitchen enjoys one of the best locations in the country, located right on Sonoma Plaza, making it easy for guests to walk to nearby tasting rooms, shops and restaurants. The hotel's interiors reflect Sonoma's rustic, pioneer personality, with California-style touches sourced from local farmers and artisans. The new Fantasy Island just opened in Sonoma County, a rustic property featuring 11 charming rooms across three restored houses.

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